



**Beegees Computers Pvt. Ltd.**

*An Introduction...*

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# Beegees Computers Pvt. Ltd.

## *Introduction*

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Beegees Computers Pvt. Ltd., was established in May 1995. BCPL is a leading provider of Data Storage products and solutions. We have successfully empowered Indian channels and enterprises to embrace the latest Technology in Data Storage. We have established ourselves as service, marketing and sales arm for few of the worlds top IT manufacturers.

Our vision is to be always in tandem with world's latest data storage technology.

We have set forth a mission for ourselves to provide our customers the most scalable data Storage solution alongside the best total cost of ownership with superior return on investment.

Our core competency is in delivering solutions that consolidate, integrate and automate management of information in turn benefits customers with lower total cost of ownership through improved productivity and efficiency derived from high data throughput, storage consolidation and the reduction of costs through simplified management.

### Affiliations:

Some of the leading manufacturers associated with BCPL include Excel Meridian Data Inc., STEC Inc, Curtis Inc, Solid Data Systems, Ingrasys Technologies Inc., BlueArc Corporation, Infortrend Technology Inc., Dacal Technology and Integrated Technology Group. The active involvement of these manufacturers ensures access for BCPL to provide the best technology and products to the Indian market.



# Beegees Computers Pvt. Ltd.

## *Affiliates*

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BCPL has two divisions:

1. Data Storage
2. Library Automations.

Within these two divisions BCPL provides an ideal platform for manufacturers in this spectrum for introducing their products in the Indian market.

Our core competency is in leveraging our extensive knowledge of the Indian IT Hardware and Library market and the nuances of working with different clients like Corporate / PSU / Government / SOHO and Educational and research institutes coupled with our expertise in creating a market and brand awareness for the latest solutions in India by International Manufacturers.

We apply the following methodology for introducing International products in India:

1. Understanding the Product in-depth.
2. Studying the existing verticals where the product is in use internationally.
3. Studying the feasibility of the market in the existing verticals.
4. Identifying new markets for the product.
5. Suggesting and implementing marketing activities like:
  - a. Product Reviews and advertisements.
  - b. Certifications.
  - c. Seminars and conferences.
  - d. Exhibitions.
  - e. Appointing dealers/ resellers.
  - f. Training of dealers/ resellers.
  - g. Regular follow up with dealers / resellers.
  - h. Independent market creation for the product.
  - i. Registering the product with central purchase departments in India and with large PSU/ Government departments.
6. Setting up of service stations to meet the promised SLA.



## Beegees Computers Pvt. Ltd.

### *Affiliates*

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Our aim is to create brand awareness of the manufacturer in India so as to reap long term rewards.

For the Manufacturers we create brand awareness among the different market verticals in India and giving access to the clients spread across the country. We educate the clients about the solutions and create a confidence among them about the manufacturer. We work with total transparency with the manufacturers and the clients thereby building long-term business relations.





## Beegees Computers Pvt. Ltd.

### *NAS Appliances*

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BCPL's significant expertise across domains is allowing our world-class talent pool to design, develop and architect customized infrastructure solutions from our portfolio of select, industry leading products, solutions and partners.

As information increase at exponential rates, reliable and scalable storage systems are essential for storing and distributing valuable knowledge. With the sophisticated designs of the NAS products, which assure data reliability and system scalability, BCPL provides you the robust infrastructure required for business operation.

We offer wide range of Network Attached Storage solutions. Our comprehensive range of products and appliances are from EMDI, Ingrasys and BlueArc supported by a very experienced team of storage consultants help us to offer customer centric solutions in storage space as against conventional product centric approach taken by most storage vendors. NAS storage product range covers Workgroup, Departmental and Enterprise NAS Systems.

Our end-to-end storage solutions are designed for high availability, data integrity, scalability and multi-platform support. Our product range specializes in File System and Volume Management, Backup Management, High Availability & Clustering besides Disaster Recovery. We are leaders in deploying solutions based on the Open Storage Networking platform.

For World Class NAS technology products we partner with:





**Beegees Computers Pvt. Ltd.**

## *RAID Arrays - DAS*

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We provide cost-effective, high performance storage networking solutions. RAID subsystems support all storage interfaces including SCSI, Fibre Channel, SATA and SAS.

We offer products with the highest levels of performance and fault tolerance in the RAID market. Our product series ranging from 1U, 2U, 3U, and 4U to MassCube, supporting RAID levels 0, 1(0+1), 3, 5, 6, 10, 30, 50, 60, RAID and JBOD. A variety of configuration and monitoring methods are available, either locally via the LCD keypad panel and the text-mode RS-232C terminal, or remotely through the GUI manager.

RAID products are used in disk-to-disk backup, server-attached and network data storage and in major industries such as medical imaging, security/CCTV, and digital media including video-on-demand, stream editing and more.

For World Class DAS technology products we partner with:





# Beegees Computers Pvt. Ltd.

## *Digital Library Solutions*

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Digital libraries have become essential offerings for Libraries, providing significant direct benefits to both end users and to the functioning of the library itself.

**A successful digital library maximizes the value by:**

- Facilitating knowledge distribution and use.
- Providing services and content that add value.
- Supporting, building and sharing of knowledge.

**Beegees Computers Pvt. Ltd. (BCPL)** presents Digital Library Solution, an ideal solution to create world-class digital library. This solution comprises of hardware and software which enables libraries to organize, manage and access its entire digital content like CDs and DVDs, Photos, Videos, Ebooks, Digitised books, Project reports, Thesis, Descriptions and any other kind of digital data instantly & efficiently. Beegees Digital Library solution offers superior search capabilities and CD/DVD disc management and network file storage.

**DIGITAL LIBRARY FEATURES:**

- Search interface provided for users to search on two levels, basic as well as advance – Full Text search. The search also provides Multilingual support.
- The user interface provides scope for branding of the institute.
- The Solution allows creation of unlimited groups and subgroups.
- An Administrator can associate data from the storage to different groups and subgroups.
- A single group may have data from multiple storage servers
- It Integrates all the different mirror / NAS storage servers (Existing as well as models available in future).



## Beegees Computers Pvt. Ltd.

### *Digital Library Solutions*

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- This gives unlimited expandability and protection of investment.
- Provides unisolution for both CD/DVD disc management and network file storage.
- Stores unlimited volumes (CD/DVD Discs) and organises them efficiently (4000 volumes per storage server).
- Data is simultaneously accessible by multiple Operating systems i.e. users can be on any operating systems and will be able to access the data seamlessly from the NAS Server.
- Dual Gigabit Ethernet (10/100/1000MB) interfaces for enhanced performance.
- Disc creation technology with in- built support for CD-R/RW, DVD-R/RW, DVD+R/RW, 8GB Double Layer DVD-RW DL standards and Blu-ray.
- Ability to limit concurrent connections per share to help control licensing restrictions.
- Use as disk-to-disk backup target server to replace slow tape backup servers.
- Built-in Trend Micro anti-virus engine and automatic pattern updates are free of charge.
- A diverse backup solution provides full range of data backup policy for disc-To-CD/DVD, Disc-To-Tape, Disc-To-Disc and server-to server backup solutions (Advance tape less backup).
- High System Reliability: A dedicated port for each disk drive, providing greater system reliability through individual drives and cable fault isolation.



## Beegees Computers Pvt. Ltd.

### *CD/DVD Carousel*

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The CD Library II is a CD-ROM storage system, which can hold 150 CDs or DVDs. The CD Library II can store all kinds of media 12 cm size, such as CDs, DVDs, game CDs, or Music CDs. The unit can connect to the personal computer via USB cable. The shape of CD Library II is stackable for space saving. Users can manage their entire CD database with the CD Library software, which is included with the package. Users can find the media by titles, contents, category, remark, etc. After searching from the software, by simply double clicking the selection from the screen, the CD Library II will spin and pull out the media.

If users do not use CD Library II with computer operation, stand-alone is an option as well. By directly pressing the slot number from the key pad which is located at the right hand side of the machine. On pressing the enter key, the machine will spin to the specific slot and pull out the media for you. With the stand-alone option, we provide a form called management form for users to index if their machine is not connected to PC.

#### **Key Features:**

- Get CDs/DVDs fast and accurate.
- Powerful Management software included.
- Link up to 127 units for additional capacity.
- Stackable design for space saving.
- Lock and keys included for security.
- Manual CD/DVD selection function is available.
- Keypad featured for manual selection.





## Beegees Computers Pvt. Ltd.

### *Solid State Disk*

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#### **Rugged Solid State Disk Drives:**

Memtech takes storage to the extreme with its ultra rugged and reliable solid-state flash drives. Featuring the Kicker™ Hold Up Circuit for unparalleled data security, high write endurance, low profile and cached speeds to deliver high quality solid state flash drive solutions. In more than a decade, Memtech has served hundreds of solutions integrators and contractors in the government, military, aerospace, energy, manufacturing, transportation, and telecommunications sectors. Its products are in use in submarines, space vehicles, aircraft carriers, high altitude balloons, high speed locomotives, oil and gas pipelines, drilling rigs, weapons systems, mining equipment, combat aircraft, manufacturing and smelting plants, digital switching, routing and networking systems, as well as scientific expeditions to remote regions of the world. Its drive products are made to order in the U.S.A. and are designed for low power consumption in critical operating conditions, built to withstand extreme temperature, pressure, moisture, shock, vibration and power loss. Each drive is guaranteed for life and goes through a rigorous five-step EnduroTest procedure.





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## *Solid State Disk*

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### **Application Accelerators Disk Drives:**

Curtis patent pending Solid State Storage products are silicon based storage devices that will dramatically accelerate the performance of any application that touches traditional magnetic storage systems. Deploying a plug and play Curtis Solid State Storage solution will:

- Avoid the cost of additional processors, rotating storage, or bandwidth that are usually deployed to chase application performance challenges
- Reduce the cost of IT infrastructure, as Curtis products have a life in excess of 20 years, and can be deployed and managed through any existing operating system, resource manager
- Generate Revenue by eliminating any latency in the customer's on line experience, as well as conduct any transaction in real time

Curtis provides the highest performing and most cost effective Solid State solutions on the market. Curtis solutions can be deployed in less than 30 minutes, and will provide instant performance increases.





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## *Solid State Disk*

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### **Enterprise Level Solid State Disk Servers:**

Solid Data Systems is the leading global provider of solid-state disk storage systems that speed mission-critical application performance and lower total cost of ownership. Solid Data holds core patents in non-volatile SSD technology, and was the first company to bring to market enterprise and carrier-class SSDs that increase the business value of OLTP systems and transaction-intensive databases. Solid Data Systems has over 3,700 systems installed worldwide and was founded in 1993.

Solid Data Systems deliver a comprehensive line of DRAM-based solid-state storage systems with a wide range of capacities for workgroup up to enterprise workloads. The product line includes Fibre Channel and SCSI models and supports both direct-attached and SAN environments. Solid Data SSDs increase the speed of transaction-intensive applications up to 10 times with no modification to the application needed, and provide virtually unlimited scalability, five "9s" reliability, and NEBS certification for carrier-class datacenters.

Solid Data Systems serve the Telecommunications, Financial Services, Government and Enterprise markets including over 100 customers in 24 countries such as Hewlett-Packard, IBM, Sun Microsystems, Tyco Electronics, AIG, ITOCHU Techno-Science, SunGard, LogicaCMG, Telcordia, LSI Logic, Hughes Network Systems and the U.S. Department of Defense.





## Beegees Computers Pvt. Ltd.

### *Some of our Clients*

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- Inter University Centre for Astronomy & Astrophysics
- Hindustan Aeronautics Limited
- Central Sheep and Wool Research Institute,
- Roamware Inc.
- Central Institute of Indian Languages (CIIL)
- Babha Atomic Research Centre – Mumbai
- Defence Scientific Information & Documentation Centre (DESIDOC)
- Snow & Avalanche Study Establishment (SASE)
- Visvesvaraya National Institute of Technology (VNIT)
- Sher-e-Kashmir University of Agriculture Sciences and Technology of Jammu,
- North Eastern Hills University
- Indian Institute of Technology
- Jawaharlal Nehru University
- Raja Ramanna Centre for Advance Technology
- Indian Institute of Horticulture Research
- Tata Steel Limited
- Telekonnectors Limited
- Indian Institute of Science
- BrahMos Aerospace Private Limited
- Infosys Foundation

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# Beegees Computers Pvt. Ltd.

## Our Activities

